



VERONA
STONE
DISTRICT



MARMO+MAC

27-30 SEPT 2022
VERONA ITALY



CAMERA DI COMMERCIO
ITALIANA PER LA GERMANIA
ITALIENISCHE HANDELSKAMMER
FÜR DEUTSCHLAND

B2B EVENT 27th- 29th September 2022 BUYER APPLICATION FORM

To be filled out and returned to rsaviori@itkam.org by July 30th, 2022

Buyer's Name

Buyer's Surname

Country

Company

Company website

Company Address

Email address

Company phone number

Buyer mobile phone number

COMPANY PROFILE

Legal form of the company (type an "X" close to the selected option)

- Private
- State-Owned
- Joint Venture

Company activity (type an "X" close to the selected option)

- Producer
- Agent
- Importer
- Other (specify _____)

Number of employees (type an "X" close to the selected option)

- Up to 2
- From 3 to 9
- From 10 to 20
- From 20 to 50
- From 50 to 100
- More than 100

Company established in (specify which year)

Company turnover (type an "X" close to the selected option)

- <1 million USD
- 1 million USD
- 1-5 millions USD
- 6-10 millions USD
- 10-20 millions USD

% of the company export on the annual turnover (type an "X" close to the selected option)

- < 30%
- 30 – 50 %
- 50 – 70 %

>70%

Foreign markets of major interest for the company's sales (*specify which ones*)

Describe the company's activity in detail

International events the company attends

Buyer position in the company

Your main commercial goal in attending the Verona Stone District incoming programme.

Type an "X" close to the selected option/s:

- Buy stone blocks (marble, granite, travertine, limestone, etc.)
- Buy stone slabs (marble, granite, travertine, limestone, etc.)
- Buy stone tiles and/or standard products
- Buy new quarry machines
- Buy used quarry machines
- Buy new stone processing machines
- Buy used stone processing machines
- Buy diamond tools
- Buy abrasives
- Find out new technologies and materials
- Find out new Italian suppliers
- Set up commercial agreements
- Other

Target profile - Please describe the target profile of the Italian partner you would like to meet

Please remember that, in order to attend the B2B meetings programme, basic knowledge of the English language is essential, as interpretation service in other languages will not be provided.

***WICHTIG*:** Bitte haben Sie Verständnis, dass die Teilnehmerzahl begrenzt ist und dass eine Teilnahme durch die Organisatoren erst bestätigt werden muss. Im Falle einer Absage nach verbindlicher Buchung des Fluges und der Unterkunft, müssen evtl. anfallende Flug- und Hotelkosten von den Teilnehmern direkt getragen werden (No - Show Gebühr).