EXHIBITORS

- Number of exhibitors: 980
- German: 89%
- International (22 countries): 11%

EXHIBITORS' EVALUATIONS

- Possible participation to Intec 2021: 88%
- Recommendation of the Intec: 93%
- Anticipating good follow-up business: 93%
- Achievement of objectives in total: 89%
- Professional qualification of visitor: 92%

TARGET INDUSTRIES OF THE EXHIBITORS

- Mechanical engineering: 66%
- Metal working: 62%
- Machine tool construction: 60%
- Automotive industry: 53%
- Plant engineering: 52%
- Tool manufacture: 50%
- Electrical engineering/Electronics: 33%
- Other industrial sectors: 25%
- Craft sector: 23%
- Power generation plants: 21%

(multiple naming)
VISITORS

- Number of visitors Intec and Z: 24,400
  - of which visited the Intec: 22,088
  - International: 5%
  - Trade visitors: 97%

INFLUENCE ON PURCHASE AND PROCUREMENT DECISIONS

- Decisive/Co-decisive: 56%
- Advisory: 29%

SIGNIFICANCE OF THE EXHIBITION SECTORS (multiple naming)

<table>
<thead>
<tr>
<th>Sector</th>
<th>Significance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool machines</td>
<td>53%</td>
</tr>
<tr>
<td>Other machines</td>
<td>42%</td>
</tr>
<tr>
<td>Special-purpose machines</td>
<td>41%</td>
</tr>
<tr>
<td>Machine components, assemblies</td>
<td>42%</td>
</tr>
<tr>
<td>Tools, devices, clamping systems</td>
<td>53%</td>
</tr>
<tr>
<td>Automated production</td>
<td>43%</td>
</tr>
<tr>
<td>Measuring technology/quality assurance</td>
<td>47%</td>
</tr>
<tr>
<td>Design software</td>
<td>34%</td>
</tr>
<tr>
<td>Production software</td>
<td>35%</td>
</tr>
<tr>
<td>Production technology for generating energy</td>
<td>29%</td>
</tr>
<tr>
<td>Storage and materials handling technology</td>
<td>28%</td>
</tr>
<tr>
<td>Research institutes</td>
<td>29%</td>
</tr>
<tr>
<td>Services</td>
<td>31%</td>
</tr>
</tbody>
</table>

VISITORS’ EVALUATIONS

- Recommendation of the Intec: 93%
- Positive commercial results of the visit: 77%
- Objectives for the trade fair: 88%
- Visit of Intec 2021 is planned: 91%

ORIGIN OF GERMAN VISITORS

- Saxony: 53%
- Thuringia: 12%
- Saxony-Anhalt: 11%
- Berlin/Brandenburg: 10%
- Bavaria: 6%
- Other federal states: 8%

The specified data are results of the exhibitors and visitors surveys by an independent market research institute.

IN COMBINATION WITH:

International subcontracting fair for parts, components, modules and technologies

Number of exhibitors: 344
- German: 75%
- International (22 countries): 25%

PRODUCT RANGES OF THE SUPPLIERS (multiple naming)

<table>
<thead>
<tr>
<th>Range</th>
<th>Significance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plant, machinery and tool construction</td>
<td>76%</td>
</tr>
<tr>
<td>Automotive construction/supply</td>
<td>64%</td>
</tr>
<tr>
<td>Industrial services</td>
<td>33%</td>
</tr>
<tr>
<td>Other industrial areas</td>
<td>36%</td>
</tr>
</tbody>
</table>

NEXT! March 2 until 5, 2021

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