

## Erasmus for Young Entrepreneurs

### New Entrepreneur:

Mr. Alain Diouly-Osso (Belgium)

Company Name: he is planning to start his own business (a roastery in Brussels)

Sector of activity: Food, beverages and related products

### Host Entrepreneur:

Mr. Johannes Epping (Germany)

Company Name: AGÁTA Rösterei & Café/ [www.agata-kaffee.de](http://www.agata-kaffee.de) (8 years of experience)

Sector of activity: Food, beverages and related products

**Period of the exchange:** 11.03.2019 – 11.07.2019

**Duration of the exchange:** 4 months



*“The NE was very helpful to collect a different point of view on our work. We could share new ideas and imagine different approaches to various situations of the business.”*

Mr. Alain Diouly-Osso’s background is characterised by several experiences worldwide, from France to Argentina, from UK to Mexico, concerning both studying and short-term working programs. His interest in coffee, coffee production and roaster is perfectly connected to the studies in Engineering and the experience in Management.

Since he was willing to gain more knowledge about coffee market trends from master roasters in order to start his own activity in 2020, he decided to take part in the program of Erasmus for Young Entrepreneurs.

Mr. Johannes Epping has been working for years in the food and beverage sector, owning a roastery in Mannheim. Through the program Erasmus for young entrepreneurs, not only did the HE want to find a NE interested in learning more about customer communication and coffee production, but he also hope to learn more from NE’s knowledge of the sector, incorporating new ideas and approaches. Therefore, he offered a peculiar experience in the German coffee market.



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Thanks to the project, the NE has strengthened his knowledge and skills to establish a successful roastery.

They both consider the exchange successful, through which both of them could fulfill their needs. Moreover, they expressed the intention to keep on collaborating.

Erasmus for Young Entrepreneurs provides European entrepreneurs the chance to share and gain relevant business skills. As a new entrepreneur, you will learn from an experienced entrepreneur and benefit from on-the-job training in a small or medium-sized company in another participating country. As a host entrepreneur, you can benefit from fresh and innovative ideas from a motivated new entrepreneur.

Would you like to participate? You can get in touch with [Italienische Handelskammer für Deutschland e.V.](http://www.itkam.org)

Project Coordinator  
Ilviyya Gafarova  
Tel. +49 69 97 14 52 24  
[igafarova@itkam.org](mailto:igafarova@itkam.org)



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