

Erasmus for Young Entrepreneurs

New Entrepreneur:

Mr. Bernard Sacht Santa Helena (Italy)

Company Name: he is planning to start his own business

Sector of activity: Energy, fuel, electricity and other sources of energy

Host Entrepreneur:

Mr. Mathias Kaps (Germany)

Company Name: Starkmacher e.V. / www.starkmacher.eu (12 years of experience)

Sector of activity: Education and training services

Period of the exchange: 01.05.2019-31.10.2019

Duration of the exchange: 5 months



“The NE had the chance to learn more about the market and how to create a networking. He improved his technical skills and how to find solution of problems. He could understand if he really want to be an entrepreneur.”

After his studies in Control and Automation Engineering and more than 5 years of experience in Project Design and Thermal Treatment spent between Italy and Brazil, Bernard decided to join the European exchange programme for Entrepreneurs driven by his desire to launch his own business. Only a collaboration with a real entrepreneur could give him the useful technical knowledge on how to build up and grow a company, lead projects and establish relations with new partners. He needed and found a mentor in Mr. Mathias Kaps, who guided him through hardships and doubts about managing and organizing a business.

Mathias Kaps is the founder of the Starkmacher e.V., a non-profit, civil society organization. Since the company started a network developing new ideas of incubators and social hub, the leader took the opportunity to follow his teaching inspiration and train young entrepreneurs to start and manage their business. He was looking for a motivated and open-minded collaborator, with passion in sustainability, green projects and intercultural communication.

The NE has been involved in various projects in line with the values of the Starkmacher Company. He took part in events of collaboration to let himself to introduce his ideas and improve his networking, meeting professionals of different backgrounds. Bernard could work in an efficient team, which helped him to identify strategies and achieve satisfactory project outcomes. Mathias guaranteed the inclusion and the participation of Bernard in the business activities, supporting him in doubts and problems. Furthermore, Mr. Kaps gave the NE the chance to plan and develop his own project, allowing him to put into practice the experience he gained during the months of the exchange.

Thanks to the Erasmus programme, the Mr. Sachet achieved his aim to improve his awareness and insights on how to lead a business in Italy and created a long-term partnership with Kaps' Company, which is always ready to support him.

Erasmus for Young Entrepreneurs provides European entrepreneurs the chance to share and gain relevant business skills. As a new entrepreneur, you will learn from an experienced entrepreneur and benefit from on-the-job training in a small or medium-sized company in another participating country. As a host entrepreneur, you can benefit from fresh and innovative ideas from a motivated new entrepreneur.

Would you like to participate? You can get in touch with Italienische Handelskammer für Deutschland e.V.

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